

CPD Event & Tax Invoice

Developing a Serious Dispute Resolution Business

Presenters

Jon Kenfield LLB CA FIAMA
(Forensic Accountant; Grade 1 Arbitrator & Mediator; Conflict Management Consultant)

Date: Wednesday 30 November, 2005

Time: 9.00am - 6.00pm

Venue: **Solutionist Centre**

L 3, 459 Lt. Collins Street Melbourne

Nicole Cullen LLB

(Lawyer, Mediator & Facilitator; Formerly Deputy Chair Superannuation Complaints Tribunal & Manager, Financial Services Complaints Resolution Scheme)

A professional dispute resolution business involves:

- **Usual** challenges involved in running any type of business +
- **Refined** challenges of running a professional practice +
- **Unique** challenges of running a dispute resolution business.

Cost (including GST)

\$495.00 IAMA/LEADR/VADR
\$550.00 non-members

This highly interactive, full day business development course provides invaluable information, strategies, ideas, practical tools and document proformas to help you establish and operate a serious dispute resolution business.

Topics Covered:

- Personal analysis - what do you want to achieve, and why?
- Personal audit - personal, professional and other resources.
- Group assessment - existing and potential DR markets.
- Essential elements for **developing** a serious DR business.
- Essential elements for **managing** a serious DR business.
- Group planning exercise - strategic business marketing plan.
- Debrief and open forum - where to next?

CPD 10 points (IAMA)

Workshop Objectives

To provide ideas, knowledge, tools and the confidence to establish and promote a serious dispute resolution business.

Possibly the most valuable workshop you'll attend this year!

Workshop Format

Pre-course analysis, information & theory presentations,

Registration

Dispute Solutions Pty Ltd
Phone: (03) 9600 4921
Fax: (03) 9600 3074
Mail: L3 / 459 Lt. Collins St
Melbourne 3000
Email:
info@disputesolutions.com.au

Name: _____ Member: IAMA / LEADR / VADR

Address: _____

Email: _____

Method of Payment: \$ enclosed: Cheque Bankcard

Signature: _____ Visa MasterCard

Credit Card No: _____ Expiry: _____ / _____